



*Vaping*  
*Through a Multi-Cultural Lens:*  
The Impact of Language and Social Norms

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# Introduction

**We need to understand vaping not just as a *health issue*, but as a *powerful subculture*.**

**We need to understand the *cultural contexts* in which vaping thrives, the *language* that reinforces its appeal, and the *social norms* that sustain its use.**





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- 1 **Understanding Vaping as a  
Subculture**
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Relativism**
- 3 **Practical Guidelines for Youth  
Advocates**





# Section One: Vaping as a Subculture

- Vaping is being sold as an **identity**, a **social activity**, and a **lifestyle choice**.
- It isn't just about the act itself – it's about the **culture** that's been built around it.





# 1. A Vaping 'Sociolect'

Vaping has created a whole new **vocabulary** that is unique to this subculture.

Words and phrases like '**cloud chasing**,' '**nic sick**,' and '**vape tricks**' are more than just slang.





## II. Social Activity

Vaping isn't just about the **act itself**; it's deeply rooted in **social interactions**. Vaping is more than just a personal choice – it's a **ticket to belonging**.





# III. Social Media Influence

The **line** between **user-generated content** and **covert marketing** is often **blurred**, amplifying the allure of vaping.





# IV. Targeted Marketing

Vaping is presented as a **fashion statement**  
rather than a **health risk**.





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is unique*

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# VAPORESSO®

- 5-220W
- 18650 Amp BATTERIES
- PULSE MODE
- SMART TC MODE



















# Eve Lights 120's

Finally a  
Light 120 that  
Tastes as good  
as it looks.

Eve  
Lights

120's  
filter cigarettes

Eve  
Lights

Warning: The Surgeon General Has Determined

JUST BETWEEN US...TRY **PALL MALL**

*It's He-Man Aroma  
WOWS the Ladies!*

FOR ANY STUDLY GUY

*This cigarette  
is for YOU!*



MAKE THE  
DIFFERENCE  
THAT COUNTS



WHEN you want to turn on the ladies, we're there! If you want to look like a hot stud, count on us! Want to be the next President? Just do what Ronald Reagan does, smoke lots and LOTS of Pall Mall Brand cigarettes! The sooner you start, the faster you'll rise to political success. Don't delay! Try some today!

DON'T MISS THE FUN OF SMOKING!



EVEN MR. YUCK AGREES

Smoking isn't  
hazardous, it's FUN,  
delicious, and cool!







**THERE ARE TIMES** when it's wise to switch to Spuds for these reasons. *Extra Safety*—none of the irritating acrolein present in most cigarette smoke. *Soothing menthol*, evenly blended by a patented process. No menthol overdoses, no sting or bite. Try Spuds, cork tips or plain ends, and see! THE AXTON-FISHER TOBACCO CO., Inc. LOUISVILLE, KENTUCKY

**WHENEVER ...  
I HAVE A COLD**

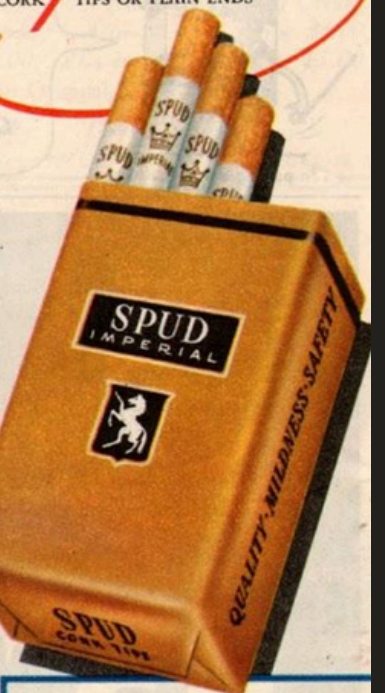


"Spuds cool menthol seems to clear my stuffy head, cuts through my cold-clogged taste and brings back real smoking pleasure!"



**WHENEVER ... I WANT A  
COOLING MENTHOL BRACER**

"Spuds are my pick-me-up when I want a more invigorating smoke. Their mild menthol tonic wakes me up in the morning—helps brace me up and keep me going."



**WHENEVER ...  
MY THROAT IS DRY**

"When my throat is dry or dull, when other cigarettes taste harsh or flat, I turn to Spuds—to refresh my throat, wake up my taste. Their soothing menthol feels kind to my throat—invites smoking right from the first puff."



Before you scold me, Mom...  
maybe you'd better light up a

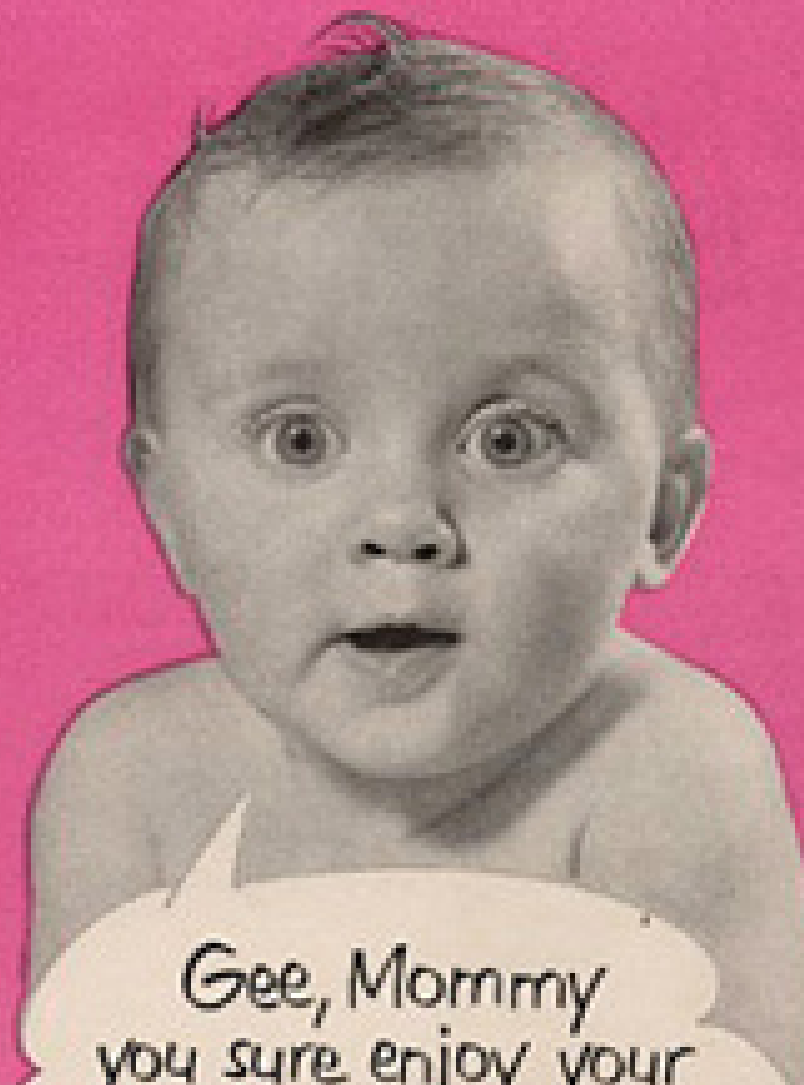
# Marlboro



Yes, you need  
never feel  
over-smoked  
.... that's the  
Miracle of  
Marlboro!



YOUR CHOICE OF EVERY TYPE •  
PLAIN END • BEAUTY TYPE (RED)



Gee, Mommy  
you sure enjoy your  
*Marlboro*

Yes, you need  
never feel  
over-smoked  
.... that's the  
Miracle of  
Marlboro!



YOUR CHOICE OF EVERY TYPE • PLAIN END • BEAUTY TYPE (RED)







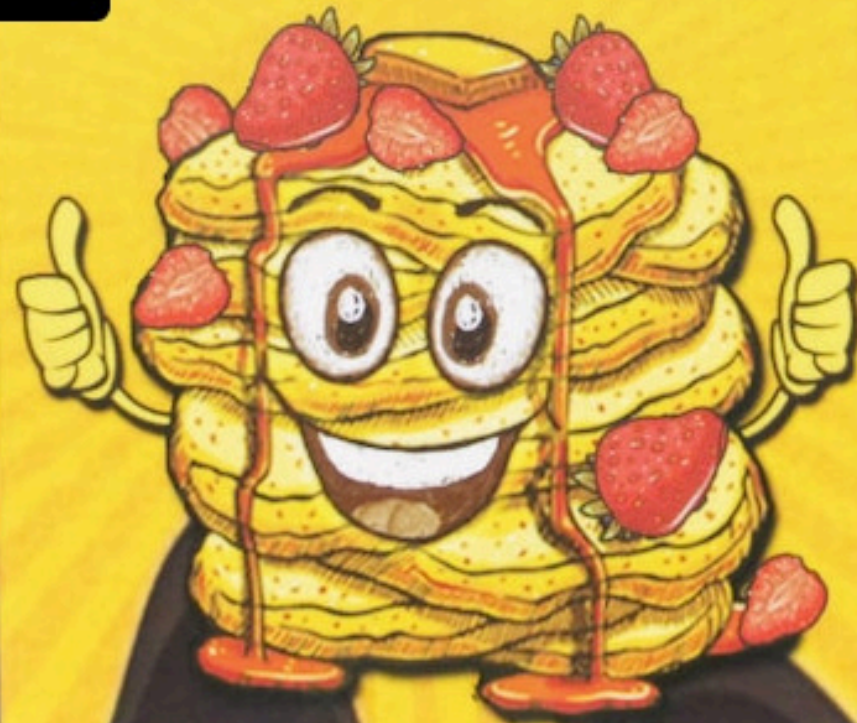
# Scrumdiddlyumptious





# Scrumdiddlyumptious

ABC  
NEWS



"Vape Pancakes"

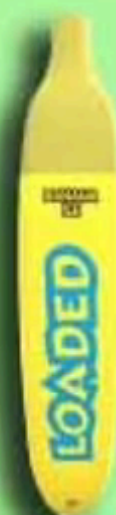


"VAPE FRENCH TOAST"





# ILLEGAL CHILD-FRIENDLY VAPES SOLD IN US





# The Takeaway?

- We're not just fighting against a **product**, but against a carefully **constructed cultural phenomenon**.
- The solution: **Deconstruction**





# Section Two: Linguistic Relativism

- The **language** we use affects the way we **think**.
- The **power of language** in vaping demonstrates how **word choice** can **influence perceptions, behaviours,** and even **policy**.





# 1. Vaping Terminology

- Vaping terminology includes **technical terms**, **brand names**, **slang**, and **culturally specific expressions**.

**English** tends to be the **trendsetter** in vaping terminology, often creating new words or repurposing existing ones.



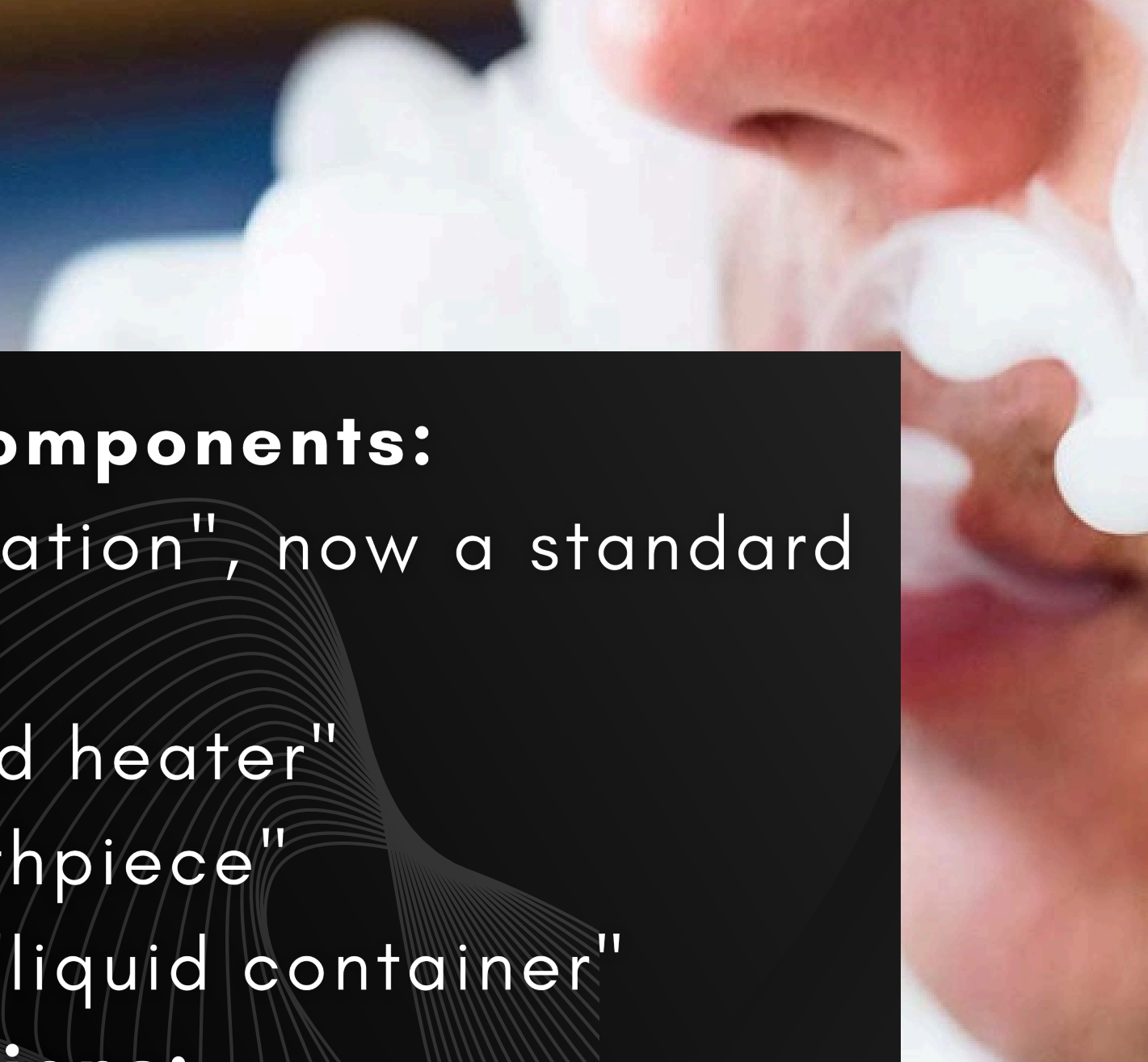
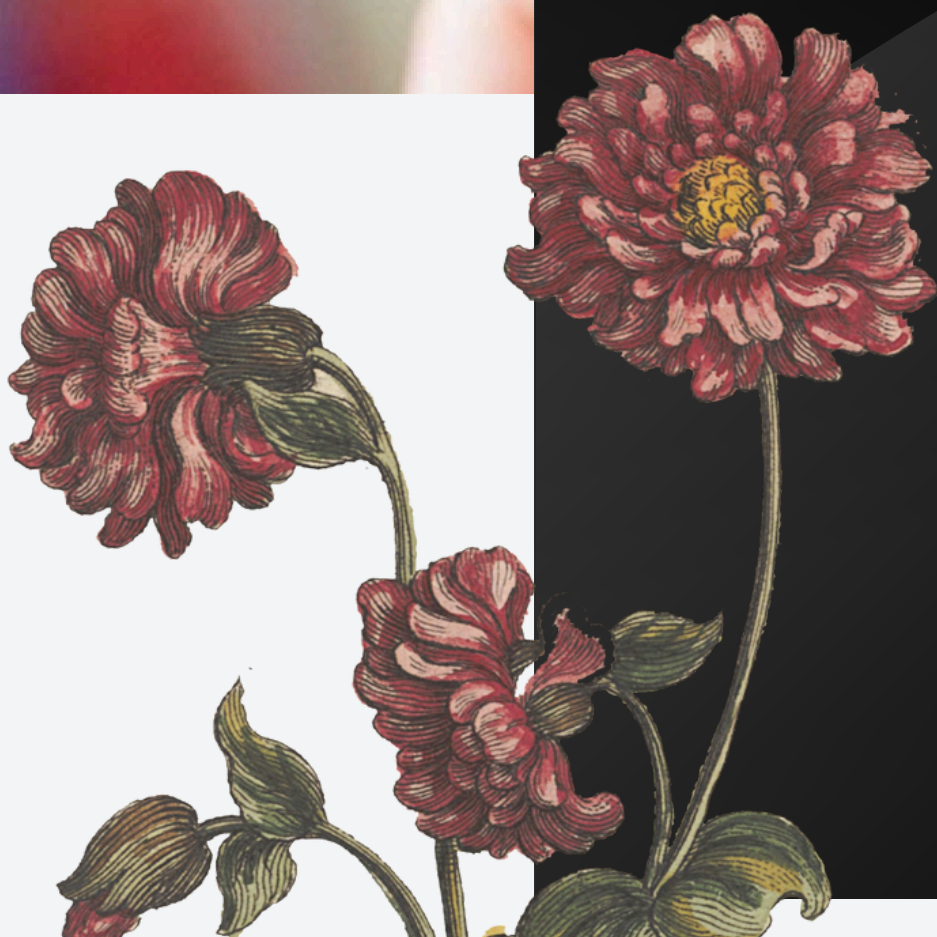


## 1. Device and Its Components:

- "Mod" (originally "modification", now a standard term for advanced devices)
- "Atomizer" instead of "liquid heater"
- "Drip tip" rather than "mouthpiece"
- "Tank" or "pod" instead of "liquid container"

## 2. Vaping actions:

- "Dripping" (directly applying e-liquid to the coil)
- "Cloud chasing" (producing large vapor clouds)
- "Stealth vaping" (vaping discreetly)





### **3. E-liquid descriptions:**

- "Throat hit" (sensation in the throat when inhaling)
- "All-day vape" (a flavor enjoyable enough for constant use)
- "Nic salt" (nicotine salt e-liquids)

### **4. Cultural terms:**

- "Vaper's tongue" (temporary loss of flavor perception)





## 5. Vaping Techniques:

- "Direct-to-lung" (DTL) vs. "mouth-to-lung" (MTL) inhale styles
- "Throat hit" for the sensation in the throat when inhaling





# The Takeaway?

This technical language serves several purposes:

- **Creates a hobby aspect:** turning vaping into a more complex activity, appealing to those who enjoy tinkering and customisation.
- **Differentiates from traditional smoking:** distancing vaping from the negative connotations of cigarettes.





# The Takeaway?

- **Implies safety through technology:** Complex terms can create an impression of a well-engineered, safer alternative to smoking.
- **Builds community:** Shared technical language fosters a sense of belonging among vaping enthusiasts.





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## II. Marketing Language

- Use of **appealing terms** like "**e-juice**", "**cloud sauce**" or "**vape juice**" instead of "**nicotine liquid**"
- Product names often include **fruity or dessert-like descriptors** to sound attractive.





- **Product names:** "Unicorn Milk," "Blue Raspberry Slushie," "Cinnamon Toast Crunch"
- "Fraise des Bois" (Wild Strawberry), "Tarte au Citron" (Lemon Tart), "Pomme Cannelle" (Apple Cinnamon)
- "Karpuz Serinliği" (Watermelon Freshness), "Baklava Lezzeti" (Baklava Flavor), "Türk Kahvesi" (Turkish Coffee)
- "حلاوة الفانيليا" (Vanilla) - Halawat al-fanilia - Sweetness  
(nakhat al-tamr - date flavor)





Insomnia  
E-JUICE



Insomnia  
E-Juice



eNJOY



eNJOY



Insomnia  
E-JUICE



eNJOY







# The Takeaway?

In different languages, we see similar patterns:

- The use of terms that evoke a sense of purity, novelty, or technology rather than explicitly mentioning smoking and nicotine
- Product names that appeal to local tastes and cultural preferences







# The Takeaway?

- Emphasis on flavours associated with fruits, desserts or popular local foods
- Use of words that create positive associations like freshness, sweetness, or coolness







# The Takeaway?

All this leads to: **Perception shaping**

- Technical and appealing terms may **normalize** vaping as a sophisticated or **harmless** activity. Describing vaping as "healthier" or a "safer alternative" to traditional smoking.





# Section Three:

## Practical Guidelines for Youth Advocates

### **Language Awareness:**

- Engage with the vocabulary and jargon of the vaping subculture. Understanding and using this language in communications can bridge gaps and make advocacy efforts more relatable.
- Translate technical or slang terms into accessible language that highlights the risks of vaping.







## Cultural Sensitivity:

- Be aware of how vaping is perceived in different cultural contexts. Tailor messages to resonate with diverse youth audiences, respecting their cultural backgrounds while promoting health.
- Use culturally relevant examples and analogies to make the health risks of vaping more understandable.







## Setting Boundaries:

- Maintain a critical perspective when engaging with the vaping subculture. While understanding it is important, advocates should be careful not to inadvertently promote or glamorize vaping.
- Educate peers and other advocates about the importance of maintaining this critical distance.







*Thank You*





